

CS-19-165

(Contract Management Use only)  
**CONTRACT TRACKING NO.  
CM2810**

### CONTRACT APPROVAL FORM

#### CONTRACTOR INFORMATION

Name: Canon Solutions America

Address: 10401 Deerwood Park Blvd Suite 110 Jacksonville FL 32256  
City State Zip

Contractor's Administrator Name: Chris Dooley Title: Senior Account Executive

Tel#: (904) 923-2030 Fax: \_\_\_\_\_ Email: cdooley@csa.canon.com

#### CONTRACT INFORMATION

Contract Name: Lease/Maintenance & Supply Agreement Contract Value: \$11,904.00

Brief Description: Lease agreement for a Model IR Advance Color Copier for 48 months @ \$248.00 per month. Maintenance & Supply Agreement base annual cost of \$0.00; B&W prints at \$0.00740 per print and Color prints at \$0.0480 per print. Utilizing the State of Florida Contract #600-000-11-1

Contract Dates : From: 3/1/2020 to: 2/28/2024 Status:  New  Renew  Amend#  WA/Task Order

How Procured:  Sole Source  Single Source  ITB  RFP  RFQ  Coop.  Other ST OF FL CTR#600-000-11-1

#### If Processing an Amendment:

Contract #: \_\_\_\_\_ Increase Amount of Existing Contract: \_\_\_\_\_

New Contract Dates: \_\_\_\_\_ to \_\_\_\_\_ TOTAL OR AMENDMENT AMOUNT: \_\_\_\_\_

#### APPROVALS PURSUANT TO NASSAU COUNTY PURCHASING POLICY, SECTION 6

- |    |  |                          |   |
|----|--|--------------------------|---|
| 1. | <u>[Signature]</u><br>Department Head Signature                  | <u>1-24-2020</u><br>Date | <u>Technical Services (Human Resources)</u><br>Submitting Department            |
| 2. | <u>[Signature]</u><br>Contract Management                        | <u>1/23/20</u><br>Date   | <u>Lease: 01132516-544000 / Maint: 01132516-546020</u><br>Funding Source/Acct # |
| 3. | <u>[Signature]</u><br>Office of Management & Budget              | <u>1/28/20</u><br>Date   |   |
| 4. | <u>[Signature]</u><br>County Attorney (approved as to form only) | <u>1/28/20</u><br>Date   |   |

Comments: \_\_\_\_\_

#### COUNTY MANAGER - FINAL SIGNATURE APPROVAL

[Signature] 1/28/20  
 Michael Mullin Date

#### RETURN ORIGINAL(S) TO CONTRACT MANAGEMENT FOR DISTRIBUTION AS FOLLOWS:

- Original: Clerk's Services; Contractor (original or certified copy)
- Copy: Department
- Office of Management & Budget
- Contract Management
- Clerk Finance

**Canon Solutions America Price Quote for:  
Nassau County HR Department**

**December 2<sup>nd</sup> , 2019 Updated December 17<sup>th</sup> ,2019**

**State of Florida Contract # 600-000-11-1**

**Model IR ADVANCE COLOR C5560III**

**Black White/Color Digital Copier/Printer/Scanner/Fax**



**BASE INCLUDES:**

- **A3 11X17 print output**
- **60 B/W/ 60 COLOR PPM**
- **250 GB HDD**
- **UFR II Printing/PCL/PS Print Drivers**
- **10/100/1000 Base T Ethernet**
- **Color Universal Send w/PDF High Compression**
- **Scan in PDF OCR ,PDF Compact, Word, Powerpoint file formats**
- **Single Pass Duplexing Automatic Document Feeder**
- **USB 2.0 High Speed Connectivity**
- **Data Erase Kit DoD certified**
- **Remote user interface**

**Configuration:**

**Base Engine C5560III \$170.00**  
**2 X 550 Sheet Paper Cassettes Included in Base**  
**2450 Sheet High Capacity Paper Unit \$ 20.00**  
**Booklet Finisher \$ 39.00**  
**2/3 hole Punch \$ 10.00**  
**Fax board \$ 9.00**

**48 Month Lease Total: \$ 248.00**

- **Includes: Installation, Training, Shipping**

**State of Florida Contract # 600-000-11-1**  
**Maintenance Plan Pricing:**

**Zero Base Allowance**

**B&W Cost per Copy = \$.00740 per copy**

**Color Cost per Copy= \$ .0480 per copy**

***Includes all service, parts, and supplies (excluding staples and paper).***

Please Contact:

Chris Dooley SAE

Canon Solutions America

10401 Deerwood Park Blvd Suite 110

Jacksonville Fl. 32256

Cell: 904-923-0230

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## Department of Management Services

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### Multifunction Products, Printers, Facsimile Equipment, Scanners, Related Software, Supplies, and Services600-000-11-1

#### Contract Details

<b>Effective Period</b>	08/04/2010 through 02/03/2020
<b>Contract Type</b>	State Term Contract
<b>Contract Information</b>	<ul style="list-style-type: none"> <li><a href="#">Contractors</a></li> <li><a href="#">Pricing</a></li> <li><a href="#">How to Use This Contract</a>  284.83 KB)</li> </ul>
<b>Contract Documents</b>	<a href="#">Contracts</a>
<b>Contract Administration</b>	<ul style="list-style-type: none"> <li><a href="#">Christia Nunnery</a></li> <li>850-488-8367</li> <li><a href="mailto:christia.nunnery@dms.myflorida.com">christia.nunnery@dms.myflorida.com</a></li> </ul>
<b>Commodity Codes</b>	Please refer to "How to Use This Contract" in the Contract Information section above.

#### Description

This state term contract provides multifunction products (copiers and printers), printers, scanners, facsimile (fax) machines, and associated software. Multifunction products and printers are available for purchase or 24-, 36-, or 48-month lease; scanners and fax machines are available for purchase only. Maintenance plans are available for purchased and leased equipment; plans include imprint supplies (e.g. toner), replaceable parts subject to wear (e.g. drums), and staples (if a stapling accessory is installed).

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[Multifunction Products, Printers, Facsimile Equipment, Scanners, Related Software, Supplies, and Services](#)

## Multifunction Products, Printers, Facsimile Equipment, Scanners, Related Software, Supplies, and Services 600-000-11-1

**Contractors**

- [Contractors - Canon U.S.A., Inc.](#)
- [Contractors - Konica Minolta Business Solutions USA, Inc.](#)
- [Contractors - Kyocera Document Solutions America, Inc.](#)
- [Contractors - Lexmark International, Inc.](#)
- [Contractors - PCMG, Inc. \(formerly PC Mall Gov, Inc.\)](#)
- [Contractors - Qualpath, Inc.](#)
- [Contractors - Sharp Electronics Corporation](#)
- [Contractors - Toshiba America Business Solutions, Inc.](#)

**Contractors**

Name	CBE Code	Florida Climate Friendly Preferred Products	Recycled Products	Utilizes Authorized Resellers	Coverage Area
<a href="#">Canon U.S.A. Inc.</a>	A - Non-Minority	Yes	No	Yes	Statewide
<a href="#">Konica Minolta Business Solutions USA, Inc.</a>	A - Non-Minority	No	No	Yes	Statewide
<a href="#">Kyocera Document Solutions America, Inc.</a>	A - Non-Minority	No	No	Yes	Statewide
<a href="#">Lexmark International, Inc.</a>	A - Non-Minority	No	No	Yes	Statewide
<a href="#">PCMG, Inc. (formerly PC Mall Gov, Inc.)</a>	A - Non-Minority	No	No	No	Statewide

Wed 1/23/2008 11:59 AM

Christopher J. Dooley <cdooley@csa.canon.com>  
RE: Canon Price Sheets

Sharon Johns, Corey Rose

Flash Alert

I am cutting items from the sheet for your review: all items will be 48 month lease pricing tab....

Engine is the CS560III

Item #	Item Description	MSRP	% Off MSRP	State of Florida Price	24 Month Term Costs	36 Month Term Costs	48 Month Term Costs
	Toner - Black						
	Toner - Magenta						
	Toner - Cyan						
	Toner - Yellow						
0605C039AA	ImageRUNNER ADVANCE C5535I II	\$ 15,000	73%	\$ 4,024	\$ 185.91	\$ 128.37	\$ 107.84
0604C038AA	ImageRUNNER ADVANCE C5540I II	\$ 17,000	74%	\$ 4,406	\$ 203.56	\$ 140.55	\$ 118.08
0602C037AA	ImageRUNNER ADVANCE C5560I II	\$ 23,000	69%	\$ 7,106	\$ 328.30	\$ 226.68	\$ 190.44

High Cap Cassette feeding unit

0618C002AA	High Capacity Cassette Feeding Unit-A1	\$ 1,900	53%	\$ 885	\$ 40.89	\$ 28.23	\$ 23.72
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Booklet Finisher, Buffer, 2/3 hole punch

0814C002AA	Booklet Finisher-Y1	\$ 3,820	53%	\$ 1,825	\$ 84.32	\$ 58.22	\$ 48.91
0819C002AA	Buffer Pass Unit-L1	\$ 280	54%	\$ 130	\$ 6.01	\$ 4.15	\$ 3.48
0126C001AA	2/3 Hole Puncher Unit-A1	\$ 893	45%	\$ 494	\$ 22.82	\$ 15.76	\$ 13.24

Fax Board

0166C007AA	Super G3 FAX Board-AS2	\$ 1,040	40%	\$ 604	\$ 23.28	\$ 16.08	\$ 13.51
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Christopher J. Dooley  
Account Executive, Senior  
Canon Solutions America, Inc.  
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C 904.923.0230

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*\*  
Quoted price  
less than  
state contract  
pricing  
006*

190.44	+
23.72	+
48.91	+
3.48	+
13.24	+
13.51	+
<u>293.30</u>	*



## Sharon Johns

**From:** Christopher J. Dooley <cdooley@csa.canon.com>  
**Sent:** Wednesday, January 22, 2020 11:59 AM  
**To:** Sharon Johns; Corey Poore  
**Subject:** RE: Canon Price Sheets

I am cutting items from the sheet for your review: all items will be 48 month lease pricing tab....

Engine is the C5560III

State of Florida Contract #600-000-11-1	
Item #	Item Description
	Toner - Black
	Toner - Magenta
	Toner - Cyan
	Toner - Yellow
0605C039AA	imageRUNNER ADVANCE C5535i II
0604C038AA	imageRUNNER ADVANCE C5540i II
0602C037AA	imageRUNNER ADVANCE C5560i II

High Cap Cassette feeding unit

Color imageRUNNER ADVANCE C5535i II/C5540i II/C5560i II Optional	
Item #	Item Description
0610C002AA	High Capacity Cassette Feeding Unit-A1

Booklet Finisher, Buffer, 2/3 hole punch

0614C002AA	Booklet Finisher-Y1
0619C002AA	Buffer Pass Unit-L1
0126C001AA	2/3 Hole Puncher Unit-A1

Fax Board

0166C007AA	Super G3 FAX Board-AS2
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**Christopher J. Dooley**  
Account Executive, Senior

Canon Solutions America, Inc.  
10401 Deerwood Park Blvd. North Suite 2110 Jacksonville FL.32256,  
[www.csa.canon.com](http://www.csa.canon.com)  
[cdooley@csa.canon.com](mailto:cdooley@csa.canon.com)  
C 904.923.0230



**From:** Sharon Johns <sjohns@nassaucountyfl.com>

**Sent:** Wednesday, January 22, 2020 11:15 AM

**To:** Christopher J. Dooley <cdooley@csa.canon.com>; Corey Poore <cpoore@nassaucountyfl.com>



**Subject:** RE: Canon Price Sheets

**Importance:** High

**Email was not sent from a Canon Network!**

Good Morning All,

Would you be able to mark or highlight the associated line items that make up the monthly lease amount of \$248.00 as I was not able to piecemeal it together?

Thanks,

Sharon A. Johns  
Contract Specialist  
Nassau County Board of County Commissioners  
Office of Management & Budget  
96135 Nassau Place, Suite 2  
Yulee, FL 32097  
(904) 530-6040

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**From:** Christopher J. Dooley <[cdooley@csa.canon.com](mailto:cdooley@csa.canon.com)>  
**Sent:** Wednesday, January 22, 2020 10:53 AM  
**To:** Corey Poore <[cpoore@nassaucountyfl.com](mailto:cpoore@nassaucountyfl.com)>  
**Cc:** Sharon Johns <[sjohns@nassaucountyfl.com](mailto:sjohns@nassaucountyfl.com)>  
**Subject:** RE: Canon Price Sheets

CONTAINS EXTERNAL SENDER CONTENT: Do not open attachments unless you are expecting them and trust the sender.

- Technical Services

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Canon State of Florida Price Sheet.....



**Christopher J. Dooley**

Account Executive, Senior

**Canon Solutions America, Inc.**

, 10401 Deerwood Park Blvd. North Suite 2110 Jacksonville FL.32256,

[www.csa.canon.com](http://www.csa.canon.com)

[cdooley@csa.canon.com](mailto:cdooley@csa.canon.com)

C 904.923.0230



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**From:** Corey Poore <[cpoore@nassaucountyfl.com](mailto:cpoore@nassaucountyfl.com)>  
**Sent:** Wednesday, January 22, 2020 10:42 AM  
**To:** Christopher J. Dooley <[cdooley@csa.canon.com](mailto:cdooley@csa.canon.com)>  
**Cc:** Sharon Johns <[sjohns@nassaucountyfl.com](mailto:sjohns@nassaucountyfl.com)>  
**Subject:** Canon Price Sheets

**Email was not sent from a Canon Network!**

Our contracts department was wondering if you have the state contract price sheets? They are working in finalizing the contract number for us now and just need that bit. Does Canon require a PO number for the purchase? Because with our contract number we can just use that for the purchase.

**Corey Poore**  
**IT Coordinator**  
*Board of County Commissioners*  
*Nassau County, Florida*  
Phone: 904.530.6050

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